



Njabulo James Nkosi

Project Management Professional, Certified Life Coach, Speaker and Distinguished Toastmaster



About Me

Bio

Njabulo James Nkosi is a project management professional, certified life coach, speaker and Distinguished Toastmaster. He is the author of two books. The first one is *Inspired Success: The Five Keys To Reach Greater Heights of Achievement* which was launched in 2017. His second and latest book is *You Are A Business: Treat Yourself Like One! The Five Business Essentials For Personal Transformation and Building a Better Future*, which was launched in December 2019. He is launching a podcast titled 'The NJ Podcast', which aims to share inspiration through lessons and conversations with people about reaching true success. His favourite tagline is "Success is the progressive realisation of a worthy ideal." He was born and raised in Benoni and graduated from Rhodes University. He is passionate about growth and development for himself and others.

Education

- **2005 – 2009 St Dunstan's College:**
 - IEB St Dunstan's College Matriculation.
- **2010 – 2013 Rhodes University:**
 - B.Com Honours Information Systems with Distinction and Economics.
 - B.Com Information Systems and Economics.

Awards and Achievements

- 2019 – Self Published Author of *You Are A Business: Treat Yourself Like One*
- 2018 – Project Management Professional (PMP®)
- 2018 – Certified Scrum Master (CSM)
- 2017 and 2018 – Distinguished Toastmaster (DTM)
- 2017 – Self Published Author of *Inspired Success, 5 Keys to Reach Greater Heights of Achievement*.
- 2014 – Golden Key International Honour Society Member.
- 2013 – Investec Rhodes 100 award recipient in the Dean of Students Leadership category
- 2013 – Dean of Students Leadership Award for exceptional contribution to leadership at Rhodes University.
- 2013 – Allan Gray Academic Achievement Awards Participant.
- 2009 – St Dunstan's Outstanding Leader of The Year.

Blog

The NJ Blog aims to share thoughts and insights on various success related topics and articles. Some articles are entrenched in personal development, business, pop culture and entertainment. The writing style is simple, fun and engaging.

Podcast

The NJ Podcast is a podcast hosted by Njabulo James with the aim of sharing stories, tips and insights about achieving success while having fun. From topics ranging from personal development, to business, entertainment and sports the podcast will have conversations with experts in their fields. The Podcast will also share insights from Njabulo James' published and upcoming books. Remember, "success is the progressive realisation of a worthy ideal."

Key Talks and Books

Inspired Success (A Day That Turns Your Life Around):

People have a wrong idea of what true success is. Success is the progressive realization of a worthy ideal.

Learn what the true definition of success is by using pain to define your purpose to put in action real characteristics of successful people.

Available Now

Book and Talk

You Are A Business: Treat Yourself Like One:

Don't be a victim, disrupt yourself and raise your standards. The only thing that will change your life is to raise the standard of the identity that you have for yourself. Treating yourself as a business that you own and control is the highest form of personal transformation.

Available Now

Book and Talk

From Idea To Author:

It is unfortunate for you to have book inside of you and not learn to release it. Learn how to take the idea that you have and turn it into a book that you can make pay for you.

Available Now

Workshop and Talk

Father of Man:

People's personalities are built from when they are children and is the source of many behavioural patterns. In today's world, there are many challenges that can be resolved by building better men.

Planned Release: 2021

Book and Talk

Passport To The Future:

Education is the passport to the future as the future belongs to those who prepare for it today. Learn the following about education: what we are getting wrong, what we get right and what we can do to build people and education for the future.

Planned Release: 2022

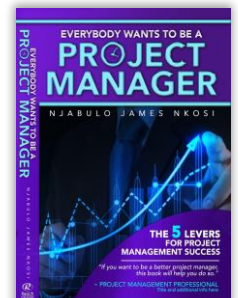
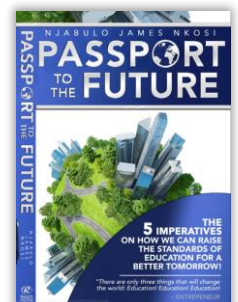
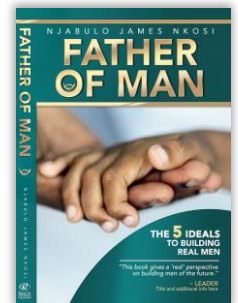
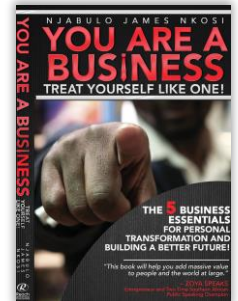
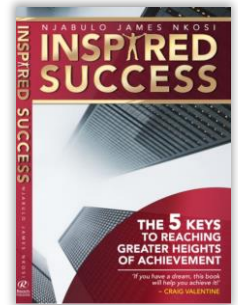
Book and Talk

Everybody Wants To Be A Project Manager:

Project management is the most important function in any business; as all organisational change happens through the successful implementation of strategic projects. Learn some of the most important characteristics of successful project managers and what pitfalls to avoid.

Planned Release: 2023

Book and Talk



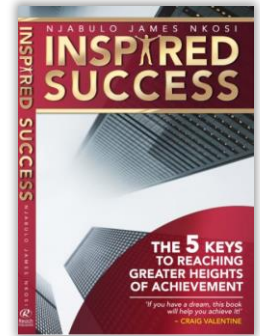
Key Talk / Book - Inspired Success

Synopsis

People have a wrong idea of what true success is. Success is the progressive realization of a worthy ideal.

Success begins internally before it can be manifested externally. Anybody can be successful but many people fail to achieve success because of perceived challenges and lack of understanding and direction.

The only way to be successful is to be inspired by doing that which is aligned with your highest values. This inspirational book guides the reader to understand success by using pain to define your purpose in order to achieve success; to learn to live holistically; to work to realise leadership potential; to become financially aware; and to find your voice through effective communication.



R230.00 a copy

Endorsements

"Inspired Success shares great principles to apply to become the best you possibly can be and helps you to realise your unexplored potential. Njabulo is a captivating speaker, a successful entrepreneur and a creative and inspiring leader." - Margot Cassel Don, Community Leader

"Njabulo does not try to inspire people, it just comes naturally. His five keys to achievement are something to be read and practiced everyday because Njabulo is a success story of those steps. He isn't a fl-by-night; he is someone who leads by example." - Laurens Boel, Author

"If you have a dream, this book will help you achieve it. It's a must read if you want true success." - Craig Valentine, 1999 World Champion of Public Speaking

Why

People have a wrong idea of what true success is. Success is the progressive realization of a worthy ideal.

Learn what the true definition of success is by using pain to define your purpose to put in action real characteristics of successful people.

How

This talk is based on the book that was researched from real life experiences, as well as through seminar and conversations with top achievers across different walks of life. The service is delivered as a keynote or workshop, which will be tailored to the need of the specific audience.

The style of delivery is very interactive, energetic and infused with humour and needed seriousness to get the audience to take action.

What

The organisation and audience will get practical models and tools to implement that same day in order to get a result. The key themes are:

1. Understand Success - C.R.A.V.E Success Model
2. Practice Holistic Wellness - A.S.P.I.R.E Wellness Model
3. Have a Wealth Creation System - B.L.I.S.S.F.U.L Wealth Model
4. Find Your Voice - C.H.A.M.P.I.O.N.S Communication Model

Based on the pre-engagement briefing, a particular theme will be made the main focus for the service.

Who

This content is applicable to a main demographic but was created with the following groups in mind:

- High School Students
- University / Higher Education Students
- Young Graduates and Employees



Key Talk / Book - You Are A Business

Synopsis

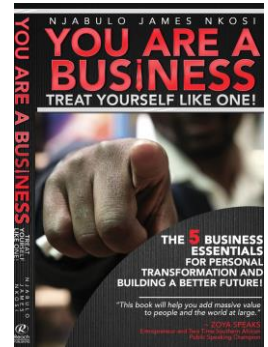
Don't be a victim, disrupt yourself and raise your standards. The only thing that will change your life, is to raise the standard of the identity that you have for yourself. Treating yourself a business that you own and control is the highest form of transformation. A business is a system of adding massive value to others through service and solutions to problems. There are essentials that make a business successful that can be applied to our personal lives.

Endorsements

"Njabulo has the makings of a voice that will shine on this continent and beyond. His desire to make a difference in a profound way, and his willingness to put in the work sets him apart." - ZoyaSpeaks, Entrepreneur

"This is not just any other book, but it's a paradigm for achieving self-actualisation for you as an individual." - Andrew Tsurro, Corporate Trainer

"It's time we become businesses; it's time we become jobs. Njabulo has started moving this conversation forward." - Lloyd George



R260.00 a copy

Why

Entrepreneurs and business thinking are the only things that will change the world for the better. The rich and poor, employee and self-employed, small and big business owners can transform themselves and change their future by raising their standards and disrupting themselves. Treating yourself as your own business will lead to greater personal strength and vision to build a better future.

How

This talk is based on the book that was researched from experience in business consulting, project management, failed and successful business endeavours, seminars and over 100 books and conversations with the entrepreneurially astute across multiple industries.

The service is delivered as a keynote or workshop, which will be tailored to the need of the specific audience.

The style of delivery is very interactive, energetic and infused with humour and needed seriousness to get the audience to take action.

What

The organisation and audience will get practical models and tools to implement that same day in order to get a result. The key themes are:

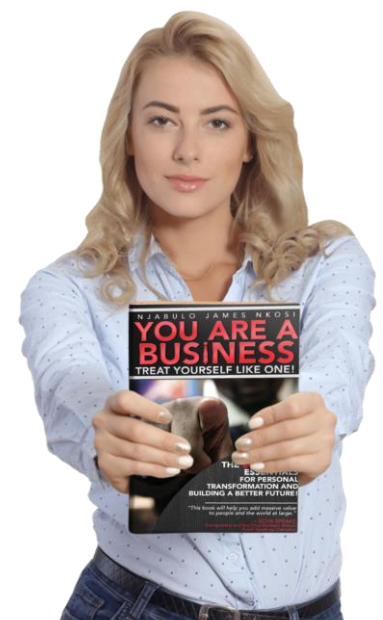
1. Understand The Importance of Enterprise: The Business Case for Business Thinking (O.W.N.E.R.S Model).
2. Own and CoCreate a Personal Business Map: The Business Model Canvas
3. Control Your Finances: The Personal Financial Statements
4. Use The Power of Branding and Marketing: The Branding and Marketing Imperative (S.A.V.E.R Model)
5. Build Yourself for Generations: The Legacy Business (I.N.H.E.R.I.T.A.N.C.E model).

Based on the pre-engagement briefing, a particular theme will be made the main focus for the service.

Who

This content is applicable to a main demographic but was created with the following groups in mind:

- High School Students
- University / Higher Education Students
- Young Graduates and Employees
- Employees
- Side Hustle Owners
- Business Owners
- Investors



Key Talk - Idea To Author

Synopsis

Publishing a book is the right thing for you, your business and for all of us who need to read it. Not to mention those people who need your services and will only hear about you because of what this book will do for you in terms of exposure and increasing your visibility.



Why

It is unfortunate for you to have book inside of you and not learn to release it. Learn how to take the idea that you have and turn it into a book that you can make pay for you.

How

This talk is based on the experience and researched gained through the process of writing and publishing multiple books.

The service is delivered as a workshop, which will be tailored to the need of the specific audience.

The style of delivery is very interactive, energetic and infused with humour and needed seriousness to get the audience to take action.

What

The organisation and audience will get practical models and tools to implement that same day in order to get a result. The key themes are:

1. Plan your book
2. Write your book
3. Publish your book

Based on the pre-engagement briefing, a particular theme will be made the main focus for the service.

Who

This content is applicable to a main demographic but was created with the following groups in mind:

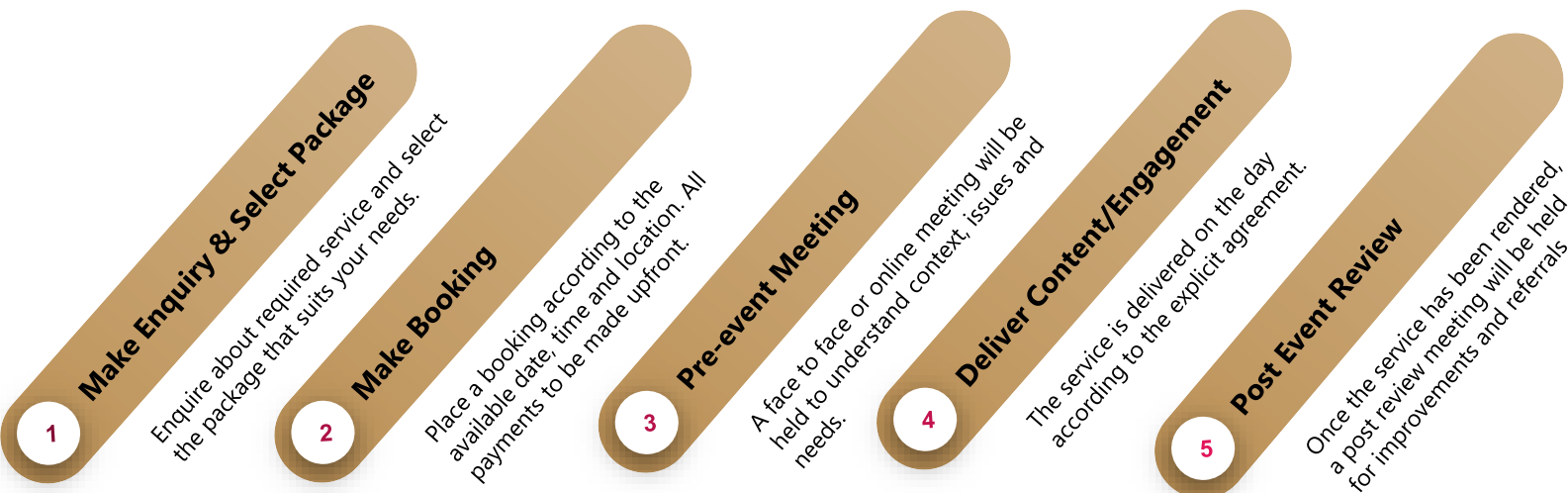
- Those who want to become authors.



Speaker Rate Card

Services	High Schools		University / Higher Education		Corporate / Graduate Programmes	
Keynote Address	R5 000.00 45 - 60 min (22 selected books)		R10 000.00 45-60 min (44 selected books)		R15 000.00 45 - 60 min (66 Selected books)	
Workshop Facilitation	R7 500.00 Half day, 1 - 4 hrs (33 selected books)	R10 000.00 Full day, 4 - 8 hrs (44 selected books)	R15 000.00 Half day, 1 - 4 hrs (66 selected books)	R17 500.00 Full day, 4 - 8 hrs (76 selected books)	R20 000.00 Half day, 1 - 4 hrs (87 selected books)	R25 000.00 Full day, 4 - 8 hrs (109 selected books)
Strategy Facilitation	R7 500.00 Half day, 1 - 4 hrs (33 selected books)	R10 000.00 Full day, 4 - 8 hrs (44 selected books)	R15 000.00 Half day, 1 - 4 hrs (66 selected books)	R17 500.00 Full day, 4 - 8 hrs (76 selected books)	R20 000.00 Half day, 1 - 4 hrs (87 selected books)	R25 000.00 Full day, 4 - 8 hrs (22 selected books)
Book Writing Workshop	R5 000.00 Half day, 1 - 4 hrs (22 selected books)		R5 000.00 Half day, 1 - 4 hrs (22 selected books)		R5 000.00 Half day, 1 - 4 hrs (22 selected books)	
Master of Ceremonies	R7 500.00 Half day, 1 - 4 hrs (33 selected books)	R10 000.00 Full day, 4 - 8 hrs (44 selected books)	R15 000.00 Half day, 1 - 4 hrs (66 selected books)	R17 500.00 Full day, 4 - 8 hrs (76 selected books)	R20 000.00 Half day, 1 - 4 hrs (22 selected books)	R25 000.00 Full day, 4 - 8 hrs (22 selected books)
Individual Coaching Sessions (10 @ R750 p/h)	R7 500.00 (33 selected books)		R7 500.00 (33 selected books)		R7 500.00 (33 selected books)	

Speaker Booking Process



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